



## Donating Excess Inventory or Product

### Overview

Haywood Vocational Opportunities (HVO) is a social enterprise business located in Western North Carolina that produces medical drapes and other medical devices for domestic and international surgical needs. HVO has more than 35 years of experience in manufacturing disposable health care products and specializes in medical contract manufacturing, custom medical packaging, custom surgical drapes, back table covers, and other medical assemblies. HVO's mission is to provide vocational training and employment opportunities to adults with disadvantages and disabilities. Additionally, HVO has an active waste reduction team that seeks to reduce any waste that is bound for the landfill.

### Excess Product Donation

Occasionally, specifications can change by customers in the middle of a production run, or a manufacturer will inadvertently find itself with off-specification inventory. Almost every manufacturer deals with this at some point in time in business. It was due to unusual circumstances such as these that HVO found itself with a backlog of unsold back table cover product in inventory that had no identified customer. Instead of discarding this material, HVO searched for an outlet for this material to be used.

HVO found an opportunity to donate this material to AmeriCares, a global health and disaster relief organization which delivers medicines and medical supplies to people in need around the world. HVO's medical back table covers were shipped to Haiti to play a critical role in ongoing medical care assistance for vital disaster relief efforts after the 2010 earthquake. Additionally, Walmart's "Walmart Hearts" program and Precision Fabrics Group helped with the transportation of the materials to get to the needed destination. Overall, the project resulted in 64,057 pounds of donated materials that were utilized for disaster relief and saved from being dumped into the landfill.

#### Contact Information:

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#### Type of Facility:

*Not for Profit Mission- Driven Social  
Enterprise Business*



#### Recycling Since:

*March 2010*

#### Recycles:

*Plastics  
Medical fabrics  
Cardboard  
Office paper, bottles & cans*

#### Monthly Recycling Stats:

*6000 lbs Plastics  
2683 lbs Medical fabrics  
5,000 lbs Cardboard  
1418 lbs Office paper, bottles & cans*

#### Savings:

*64,057 pounds of donated materials  
utilized for disaster relief and saved from  
being dumped into the landfill*



***Other Resources:***

*Local charities, such as Goodwill, Salvation Army, or Habitat for Humanity*

*Good 360: Good for the Greater Good (Formally Gifts in Kind)-  
<http://www.good360.org/> A non-profit that arranges the donation of products  
to recipients in need. Good 360 brokers a vast range of products, including:  
Clothing, personal hygiene items, educational supplies, toys, computers,  
software, office supplies, building supplies, tools, furniture, appliances and more.*



## Waste Reduction Partners

Land-of-Sky Regional Council • Asheville, NC • Phone: 828-251-6622 • Email: [wrp@landofsky.org](mailto:wrp@landofsky.org) • [www.wastereductionpartners.org](http://www.wastereductionpartners.org)  
Triangle J Council of Governments • Research Triangle Park, NC • Phone: 919-549-0551 • [wrp@tjcog.org](mailto:wrp@tjcog.org)